Stefano Gambino

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SKILLS

Languages: HTML, CSS, JavaScript, Python, SQL, C
Libraries / Frameworks: jQuery, Handlebars, Sass, Bootstrap, React, Express, Mongoose, Django
Technologies: Git, MongoDB, PostgreSQL, Node

WORK EXPERIENCE

General Assembly, Boston, MA   April 2020 - June 2020
Software Engineering Immersive Student
- Completed a 12-week 480+ hour immersive course focused on full stack web development
- Created 3 full stack applications and 1 front end application. Special focus placed on designing RESTful APIs

Nextbnb
- Built a full stack application with a Django back end and React front end
- Designed an Airbnb clone where users can search for homes and manage bookings at different properties
- Tech used: React, JavaScript, HTML, CSS, Sass, Bootstrap, Python, Django, PostgreSQL, Google Maps

Envoy
- Built a full stack application with an Express back end and React front end
- Designed a discussion board where users can upload images, post messages and leave comments on posts
- Collaborated on a team of 3 developers using a common repository on GitHub
- Tech used: React, JavaScript, HTML, CSS, Sass, Bootstrap, Express, MongoDB, Mongoose, AWS

TravelList
- Built a full stack application with an Express back end and a Bootstrap, Handlebars, HTML, CSS front end
- Designed a travel planning application to build custom destination lists and map destinations on Google Maps
- Tech used: JavaScript, HTML, CSS, jQuery, Handlebars, Bootstrap, Express, MongoDB, Mongoose, Google Maps

Tic-Tac-Toe
- Built a front end application allowing users to play a game of tic-tac-toe with soccer themed game pieces
- Interacted with an existing Rails API that stores player information, games completed and moves made
- Tech used: JavaScript, jQuery, HTML, CSS, Bootstrap

ClearSky Data, Boston, MA   April 2019 - November 2019
Sales Development Representative
- Conducted high-volume daily outreach campaigns of 80+ cold-calls and emails
- Booked meetings with C-level/Directors/Managers to close them on a high-performance cloud storage solution
- Generated pipeline opportunities exceeding $1.5 million in revenue

Palo Alto Networks, San Francisco, CA (REMOTE)   January 2019 - April 2019
Sales Development Intern
- Prospected leads by phone and email; qualifying Directors/Managers/Senior Engineers, and closing them on attending an AWS field-marketing event for regional Palo Alto Networks representatives
- Built and refined call scripts; designed email campaigns; created prospecting videos; recorded all activities in Salesforce

CERTIFICATIONS

HarvardX CS50: Introduction to Computer Science   **March 2020**

EDUCATION

Emmanuel College, Boston, MA   2012 - 2016
BSc Biology & Health Sciences
Overall GPA: 3.96
Relevant Coursework: Precalculus, Calculus I, Calculus II, Physics I, Physics II